

Working Student Sales Operations – French Speaker (m/f/d)

Location: Berlin, Germany | uberall GmbH | <http://uberall.com>

Uberall is one of the world's leading software companies in location-based marketing (SaaS) and our staff numbers are growing steadily in all areas. As a **Working Student** (m/f/d) you will work closely with our Sales Operations team and you have the chance to get a comprehensive insight into sales strategy and to accompany our international growth.

Your responsibilities

- Identify market and industry potentials, research lead and contact data
- Control and maintain the CRM system and enrich it with further information
- Develop and update different sales materials
- Create data based reports and analyses (internal and external)
- Support with administrative activities

Your profile

- You are currently enrolled in a university or college
- You are interested in growth / sales strategy, reporting, data maintenance and analysis
- You think creatively to solve problems
- You have experience with GSuite products (Sheets, Docs) and possibly Salesforce
- You work proactively, independently, are detail-oriented and well organized
- You will be able to support our team for at least 6 months
- Your profile is rounded off by fluency in French and business proficiency in English - knowledge of other languages is a plus

What we offer

- A very exciting position in close collaboration with a highly professional team
- High level of responsibility with plenty of creative leeway
- International team with more than 40 different nationalities and regular company & team events
- Lively and open company culture with flat hierarchies and short chains of command as well as „Top & Open Company“ award by Kununu
- A market-leading and cutting-edge location marketing software (SaaS) with an exciting & international customer base
- One of Germany's fastest growing companies in 2016 & 2017 (awarded by KPMG, Axel Springer & Gründerszene) with a global orientation and market leadership in EMEA
- Fresh fruit and vegetables, various types of cereal, coffee, tea and soft drinks

Does this sound like an interesting challenge to you?

If so, we are looking forward to your application to <https://uberall.com/de/company/careers/jobangebote?postingId=mp0qf72#mp0qf72>

Aleksandra Adamek | Talent Acquisition Manager

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